

WHY FLORIDA?

SOME STATES WILL PROMISE YOUR BUSINESS THE MOON. WE CAN ACTUALLY DELIVER IT.

Florida has long been the world's premier gateway to space, undisputed air traffic hub for the western hemisphere, a major center for flight training and MRO, and home to aircraft and aviation/aerospace components manufacturing. Few states can match the broad range of industry expertise available in Florida.

BUSINESS CLIMATE

Consistently ranked one of the best states for business, Florida is committed to keeping regulatory requirements and business taxes low. That, along with a strong economy and zero personal state income tax, makes it a great place to do business. We won't stand in the way of your success. We'll pave the way for it.

TOP 5 REASONS TO DO BUSINESS IN FLORIDA

Highly Skilled Workforce – Florida is ranked the #1 state in the U.S. for attracting and developing skilled workforce⁵, and the 1st in high-tech employment in the southeast⁶, making it a great state for employees and businesses alike.

Leader in Aviation & Aerospace Establishments –

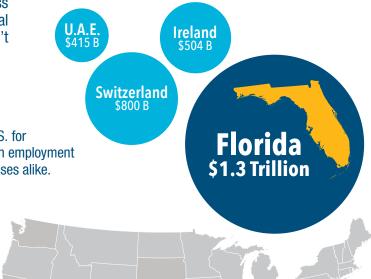
Florida ranks #1 in MRO establishments, and #3 in aircraft manufacturing establishments in the country. The best of the best companies are in Florida and your business should be too⁷.

Gateway to Space – Florida has long been the world's gateway to space and continues to be the epicenter of innovation, opportunity, and economic expansion in the aerospace industry. Access to 3 spaceports and 10 launch facilities solidifies the state's key advantage over the competition⁸.

Florida to the World – Florida is one of the US's top exporters of aerospace products and parts. The Sunshine State exported over 9 billion dollars in 2022⁹.

Business-Friendly State - A cost-competitive environment, favorable tax structure, no personal income tax, and superior quality of life make it easy to be in business in Florida.

15th LARGEST GLOBAL ECONOMY, IF FLORIDA WERE A COUNTRY 34





FLORIDA AVIATION & DEFENSE



MARKET & ACCESS

Success today requires global access. Florida offers one of the most extensive transportation systems in the world, so you can reach your customers and suppliers anywhere, fast. Whether you're serving Florida's large market, the U.S., Latin America, or the globe, **no other state can expand your reach like Florida.**

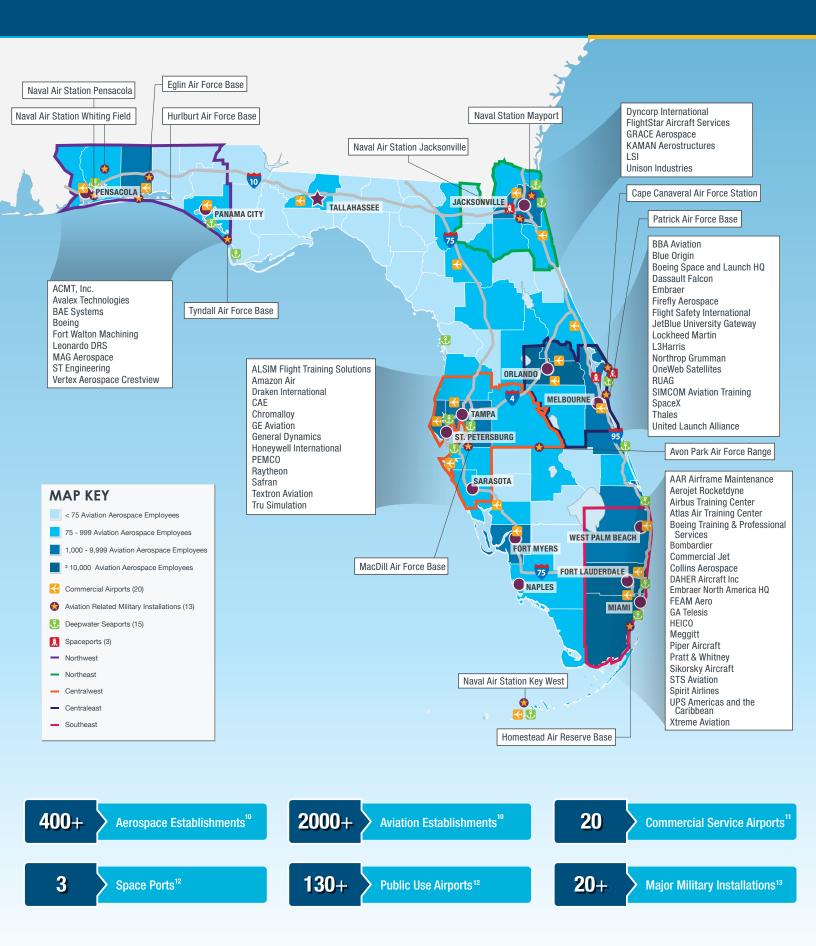


Nothing is more important to a company's success than its workforce. Nearly 106,000+ Floridians work in Florida's aviation and aerospace industries with large numbers of rocket scientists, machinists, pilots, engineers, and other flexible, highly-skilled workers. Florida is also home to nearly 60,000 active duty personnel, 30,000 civilian personnel, more than 11,000 annual military separatees, and 1.44 million veterans. Florida's universities are among the nation's top producers of STEM graduates, including many specializing in aviation and aerospace. So while we're helping you succeed with today's talent, we're also preparing tomorrow's.

FLORIDA'S ANNUAL OUTPUT OF AEROSPACE RELEVANT SKILLED CERTIFICATE AND DEGREE HOLDERS				
	Certificates and 2yr Awards	4yr Awards	Postgraduate wards	Total Awards
Aerospace, Aeronautical, and Astronautical/Space Engineering, General	27	644	187	858
Aircraft Powerplant Technology/Technician	430	108	25	563
Airframe Mechanics and Aircraft Maintenance Technology/Technician	746	0	0	746
Artificial Intelligence	1	16	4	21
Atmospheric Sciences and Meteorology, General	0	28	23	51
Civil Engineering, General	2	843	280	1,125
Computer and Information Sciences, General	46	2,018	681	2,745
Computer Engineering, General	0	592	149	741
Computer Science	16	404	112	532
Computer Systems Analysis/Analyst	204	6	395	605
Electrical and Electronics Engineering	100	840	459	1,399
Electrician	999	0	0	999
Engineering/Industrial Management	0	0	246	246
Mechanical Engineering	0	1,843	411	2,254
Systems Engineering	43	174	256	473
Total Awards	1,915	7,516	3,228	13,358

Source: JobsEQ $\ensuremath{\mathbb{Q}}$; Data as of the 2018-2019 academic year

FLORIDA'S AVIATION & AEROSPACE CLUSTER



WHY FLORIDA? COMPANY TESTIMONIALS

"The talented workforce and global access Florida provides has allowed us to operate successfully here for decades. Our two new centers of excellence and state-of-the-art manufacturing facility will allow us to continue our growth and benefit our customers, our company and the community for many more years."

Rick Matthews | VP of Florida Operations | Northrop Grumman Aerospace Systems

"Having led other manufacturing site searches around the globe, what I can share is a confirmation of what we experienced here and come to expect. Florida is a great place to do business from every perspective: a strong pro-business environment, a skilled workforce and an important mix of industrial capabilities to run a global operation."

Marco Túlio Pellegrini | President and CEO | Embraer Executive Jets

"Boeing has a rich history in the Sunshine State and we look forward to furthering that legacy. Our ability to grow our footprint is thanks in large part to partners like Enterprise Florida, who help to create a favorable business environment where Boeing, its employees and their families can thrive."

John Elbon | Vice President and Program Manager of Commercial Programs | Boeing

ERVICES

- Confidential Site Selection & Property Search Assistance
- Industry Sector Expertise
 - -Target Sectors: Manufacturing, Aviation/Aerospace, Defense & Homeland Security, Cleantech, Financial & Professional Services, Headquarters, Information Technology, Life Sciences, Logistics & Distribution
- Demographic & Workforce Information

- State Agency Liaison
- Permitting & Regulatory Assistance
- Incentive Programs
- Export Counseling
- Overseas Trade Shows and Trade Missions
- Certificates of Free Sale

ARE YOU READY? ENTERPRISE FLORIDA IS HERE TO HELP

For expansion and location assistance:



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