

EXECUTIVE COMMITTEE MEETING MINUTES

Wednesday, September 6, 2023

Indian River State College Chastain Campus – Wolf Technology, Building C
2400 SE Salerno Road, Stuart, FL 34997

Present: Eric Kiehn, David Snyder
Absent: Susan Rabinowitz, Tommy Bueno, Ken Norman, Pierre Taschereau
Staff: Joan K. Goodrich, Ike Crumpler, Lynn Smith, Inez van Ravenzwaaij

1. **Call to Order & Welcome:** The meeting was called to order at 9:12 pm by Eric Kiehn, President of the Board. A quorum was not established by roll call.
2. **Public Comments:** None
3. **Partner Comments:** David Snyder announced a new school coming to Jensen Beach which may be a good candidate for a BDB Pulse visit and possible annual contributor.
4. **Approval of August 2, 2023, Executive Committee Minutes:** Due to no quorum established during roll call, this action item was tabled.
5. **BDB Initiative Discussions:**
 - a. **Toolkit Project Recommendations:** Joan K. Goodrich announced the following Toolkit recommendations that will be made to the full Board on September 13th meeting:
 - Sunset Martin County Job Creation Grant Tool
 - Revise the Martin County Opportunity Fund
 - Update Martin County Impact Fee and Building Permit Fee Program
 - Continue the Expedited Review and Permitting Program
 - Continue use of Economic Development Ad Valorem Tax Exemption Tool
 - Advocate for the Replenishment of the EDF annually, minimum of \$1M
 - Advocate for the EBOF annually at \$750,000
 - Create a new Martin County Incentive Application
 - b. **Year-End Business Development Activities:** Joan K. Goodrich updated the Executive Committee of the 38 economic development prospects in the pipeline with potential impact of 2,997 jobs; 4.22M SF and \$2.41B possible capital investment. Of these, several are extremely active and noteworthy including Project Sunshine/Snowflake, Project Strider and Project Sky. Additionally, the team is preparing for the upcoming 2023 Export University Conference on Thursday, September 28, 2023.
 - c. **BDB Councils, Teams, Business Awards:** Lynn Smith, Board and Partner Relations spoke about the August 4th Partner Council meeting and the 2024 Look Ahead Partner Council Survey with its results to be revealed and discussed at the next meeting scheduled for November 4, 2023. Implementation of new Partner Council strategies will take effect in January 2024.

Inez van Ravenzwaaij, Programs and Partnerships highlighted the recent BDB Corporate Council meeting featuring a Hard Hat Tour of the South Florida Gateway Center being developed by Foundry Commercial. More than 1.2 million square feet of industrial space in four buildings (largest 700,000 SF) are near completion. Ms. van Ravenzwaaij also spoke about the reinstatement of the Talent Advancement Team with their next meeting to take place on Monday, September 11th at IRSC.

Lastly, Ms. van Ravenzwaaij updated the Executive Committee on the upcoming MC Business Awards Selection Committee meeting to be held on Wednesday, September 13th following the Board meeting at 10 am to make decisions on eight of the nine award categories. Nomination books will be hand delivered to all members in the coming days for review.

- d. **FY 2023 Year-in Review:** Joan K. Goodrich presented to the Executive Committee the BDB's Year in Review highlighting three key areas of Sparking Interest, Building Value and Scaling Leadership and Positive Impacts. It has been a robust year of economic development activities, results and important capacity building and will provide a strong launch pad for the next fiscal year which begins October 1, 2023.

6. **Officer Comments and Updates:** Export University information will be emailed to all board members with a call to action to attend and share with individual networks.

7. **Adjournment:** There being no further business, the meeting adjourned at 10:08 am.