



Vice Chair, Institutional Investor Services

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Education and Qualifications

Licensed Real Estate Broker, State of Florida and New York

Affiliations and Memberships

Downtown Development Authority
- Greater Fort Lauderdale

International Council of Shopping Centers (ICSC)

Urban Land Institute (ULI)

Business Development Board of Palm Beach County

President, Commercial Industrial Brokers of South Florida (CIASF)

Corporate Advisory Board - Debbie's Dream Foundation

Council for Educational Exchange – Executive PASS Program

Fort Lauderdale Chamber of Commerce

NAIOP | Commercial Real Estate Development Association

Ken Krasnow

Area of Expertise

Ken Krasnow serves as Vice Chair of Institutional Investor Services for the Florida region. In this role, he is responsible for broadening the company's platform by developing key client relationships, leading major projects and transactions, maintaining senior real estate industry and political relationships and recruiting new talent. Ken brings more than 30 years of acclaimed expertise in the commercial real estate industry, offering an exceptional level of on-the-ground market knowledge.

Ken began his career as a commercial leasing broker and was responsible for more than three million square feet of Class A building agencies in New York City. His knowledge of brokerage and hands-on approach to management makes him an invaluable member of the Colliers leadership team. In today's Florida market, he will continue to leverage his level of expertise to accelerate our success in the region.

Business and Educational Background

Since joining Colliers as Market Leader in 2015, Ken has overseen the tremendous growth of the business from less than two dozen professionals to more than 150 as of year end 2018, during which time the firm acquired high profile companies such as CREC, Pointe Group and MF&Co. During that same period, revenues more than quadrupled while maintaining solid profitability margins.

Prior to joining Colliers, Ken served as Managing Director overseeing all operations for CBRE in South Florida. While at CBRE, he recruited almost 40 sales professionals and during his tenure, revenues and profits for his region more than doubled. Prior to joining CBRE in Florida, Ken held executive positions for Cushman & Wakefield in the New York City area and Trammell Crow Corporation.

Ken served at Cushman & Wakefield for 18 years during which time he oversaw the New York area profit center where he brought his region back to record revenues after the tragic events of September 11, 2001.

Ken attended Emory University where he earned his Bachelor of Administration in Finance. He also attended New York University for Graduate Real Estate studies.

Community Involvement

Named one of the "Florida 500" influential business leaders by Florida Trend

Named "Power Leader" by South Florida Business Journal

Named one of Real Estate New York's "Top 40 Under 40"

Recognized as one of the "Next Great Leaders" by Real Estate Forum

Recipient of the Percy Douglass Award by Friends of Island Academy

Winner of the Royal Poinciana Community Leadership award by Debbie's Dream Foundation

Listed as one of "Top 50 Leaders in Commercial Real Estate" by Real Estate Weekly