

# AVIATION & AEROSPACE

INDUSTRY SECTOR BRIEF



SELECTFLORIDA



Powered by **FLORIDACOMMERCE**

[www.SelectFlorida.org](http://www.SelectFlorida.org)

## SOME STATES WILL PROMISE YOUR BUSINESS THE MOON. WE CAN ACTUALLY DELIVER IT.

Florida has long been the world's premier gateway to space, undisputed air traffic hub for the western hemisphere, a major center for flight training and MRO, and home to aircraft and aviation/aerospace components manufacturing. Few states can match the broad range of industry expertise available in Florida.

### BUSINESS CLIMATE

Consistently ranked one of the best states for business — Florida is committed to keeping regulatory requirements and business taxes low. Which, along with a strong economy and zero personal state income tax, makes Florida a great place to do business. We won't stand in the way of your success.

**We will pave the way for it.**

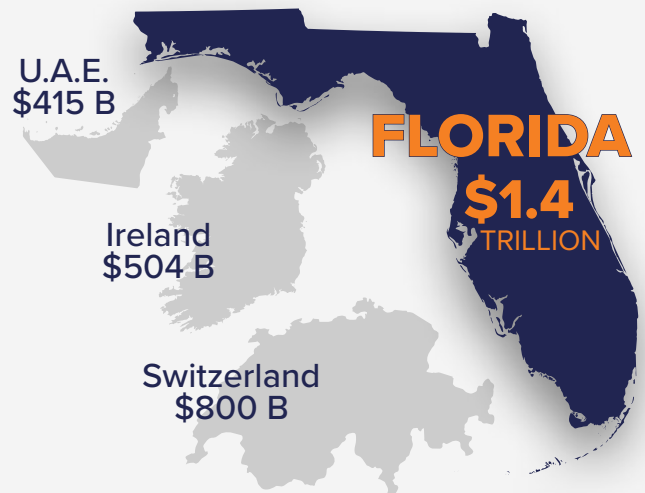
### TOP FIVE REASONS TO DO BUSINESS IN FLORIDA

- 1 Highly Skilled Workforce** — Florida is ranked the #1 state in the U.S. for attracting and developing a skilled workforce<sup>5</sup>, and 1st in high-tech employment in the Southeast<sup>6</sup>, making Florida a great state for employees and businesses alike.
- 2 Leader in Aviation & Aerospace Industry** — Florida ranks #1 in MRO establishments and #3 in aircraft manufacturing establishments in the U.S. The best of the best companies are in Florida and your business should be too<sup>7</sup>.
- 3 Business-Friendly State** — A cost-competitive environment, favorable tax structure, no personal income tax and superior quality of life make it easy to be in business in Florida.
- 4 Gateway to Space** — Florida has long been the world's gateway to space and continues to be the epicenter of innovation, opportunity and economic expansion in the aerospace industry. Access to 3 spaceports and 10 launch facilities solidifies the state's key advantage over the competition<sup>8</sup>.
- 5 Florida to the World** — Florida is one of the US's top exporters of aerospace products and parts. The Sunshine State generated over \$9 billion in exports in 2022<sup>9</sup>.

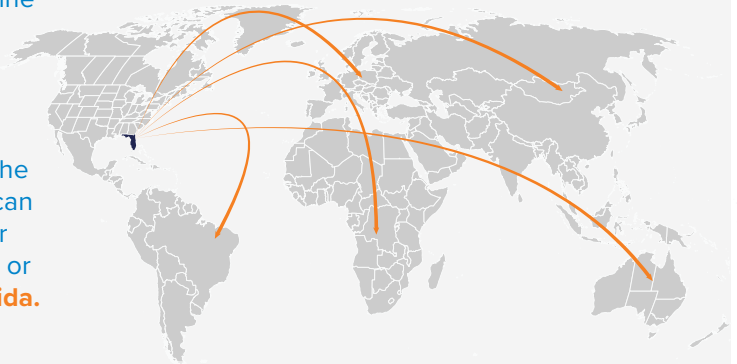
### MARKET & ACCESS

Success today requires global access. Florida offers one of the most extensive transportation systems in the world, so you can reach your customers and suppliers anywhere, fast. Whether you're serving Florida's large market, the U.S., Latin America or the globe — **no other state can expand your reach like Florida.**

### 14TH LARGEST GLOBAL ECONOMY, IF FLORIDA WERE A COUNTRY<sup>3,4</sup>



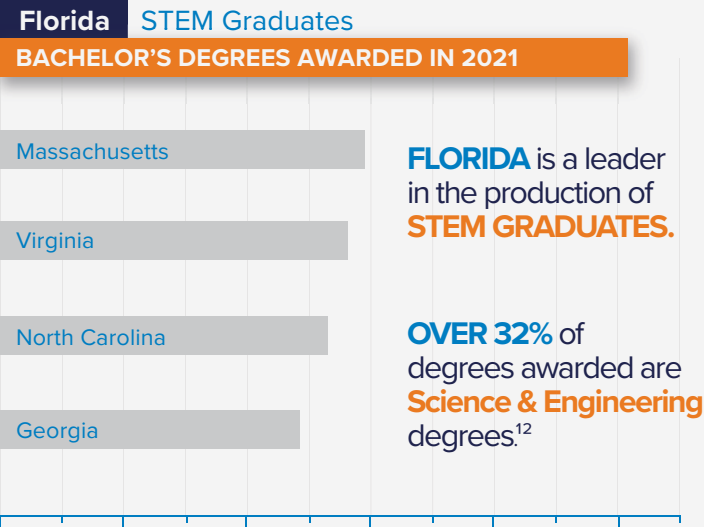
### Aviation & Defense Industry \$9.5 BILLION IN EXPORTS<sup>2</sup>



## WORKFORCE EXPERTISE

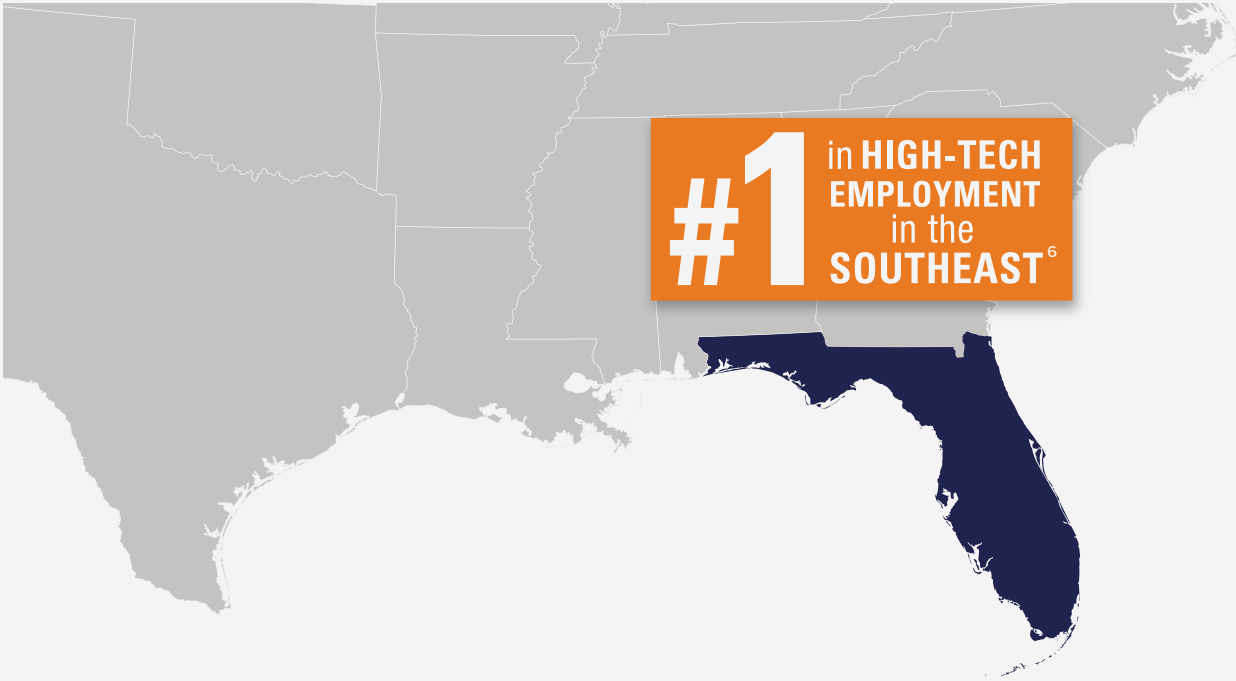
Nothing is more important to a company’s success than its workforce. Over 126,000<sup>10</sup> Floridians work in Florida’s Aviation and Aerospace industries with large numbers of rocket scientists, machinists, pilots, engineers, and other flexible, highly-skilled workers. Florida is also home to over 67,000 active duty personnel, 32,000+ civilian personnel, more than 10,000 annual military separatees<sup>11</sup> and nearly 1.4 million veterans<sup>10</sup>. Florida’s universities are among the nation’s top producers of STEM graduates, including many specializing in Aviation and Aerospace. **So while we are helping you succeed with today’s talent, we are also preparing tomorrow’s.**

Total Bachelor’s Degrees Awarded Annually



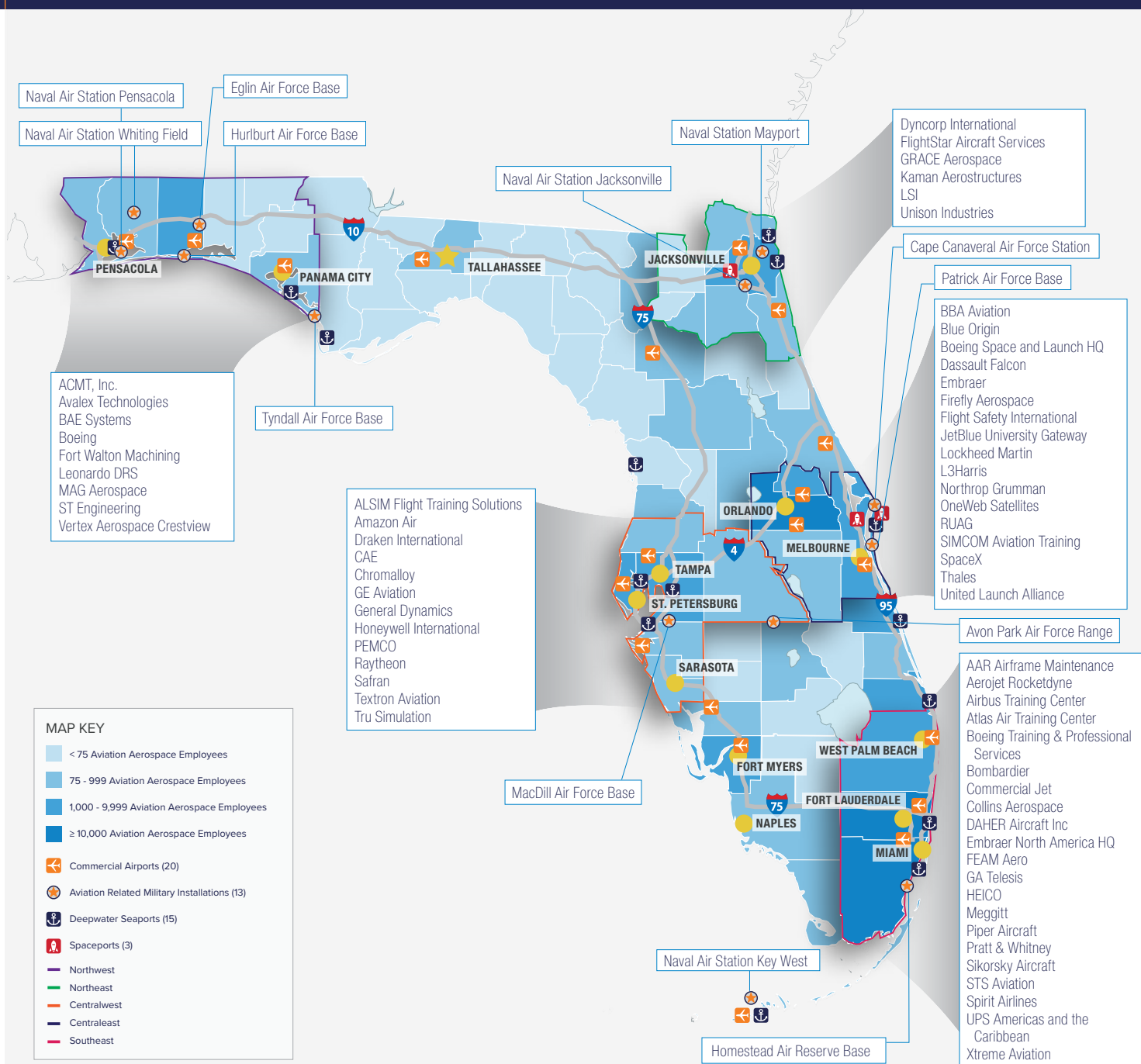
DEGREES AWARDED IN FLORIDA					
PROGRAMS	TOTAL	ASSOCIATE'S DEGREE	BACHELOR'S DEGREE	MASTER'S DEGREE	DOCTOR'S DEGREE
Engineering General	8,889	67	6,344	1,979	499
Aerospace Engineering	910	61	662	168	19
Mechanical Engineering	2,198	0	1,787	329	82
Electrical and Electronics Engineering	1,328	23	846	346	113

Source: Lightcast. Data as of the 2020-2021 academic year.



6 CompTIA Cyberstates, 10 Lightcast, 11 U.S. Department of Defense, 12 National Center for Education Statistics

# FLORIDA'S AVIATION & AEROSPACE CLUSTER



**640+**  
Aerospace Establishments<sup>10</sup>

**3**  
Spaceport Facilities<sup>15</sup>

**2,000+**  
Aviation Establishments<sup>10</sup>

**130+**  
Public Use Airports<sup>15</sup>

**20**  
Commercial Service Airports<sup>14</sup>

**20+**  
Major Military Installations<sup>16</sup>

## TESTIMONIALS

“The talented workforce and global access Florida provides has allowed us to operate successfully here for decades. Our two new centers of excellence and state-of-the-art manufacturing facility will allow us to continue our growth and benefit our customers, our company and the community for many more years.”

**Rick Matthews** | VP of Florida Operations | Northrop Grumman Aerospace Systems

“Having led other manufacturing site searches around the globe, what I can share is a confirmation of what we experienced here and come to expect. Florida is a great place to do business from every perspective: a strong pro-business environment, a skilled workforce and an important mix of industrial capabilities to run a global operation.”

**Marco Túlio Pellegrini** | President and CEO | Embraer Executive Jets

“Boeing has a rich history in the Sunshine State and we look forward to furthering that legacy. Our ability to grow our footprint is thanks in large part to partners..., who help to create a favorable business environment where Boeing, its employees and their families can thrive.”

**John Elbon** | Vice President and Program Manager of Commercial Programs | Boeing

## SERVICES

- Confidential Site Selection & Property Search Assistance
- Industry Sector Expertise
  - Target Sectors: Manufacturing, Aviation/Aerospace, Defense & Homeland Security, Cleantech, Financial & Professional Services, Headquarters, Information Technology, Life Sciences, Logistics & Distribution
- Demographic & Workforce Information
- State Agency Liaison
- Permitting & Regulatory Assistance
- Incentive Programs
- Export Counseling
- Overseas Trade Shows and Trade Missions
- Certificates of Free Sale

## WE ARE READY TO ASSIST YOU

For expansion and location assistance:



**Alexandra Sanchez**

Economic Development Manager  
Aviation & Aerospace Industry  
+1 (407) 956-5639  
[Alexandra.Sanchez@Commerce.fl.gov](mailto:Alexandra.Sanchez@Commerce.fl.gov)

**FloridaCommerce**

The Caldwell Building  
107 E. Madison Street  
Tallahassee, Florida 32399  
+1 (850) 245-7106

For exporting assistance:



**Michael Cooney**

Director  
International Trade & Development  
+1 (407) 956-5678  
[Michael.Cooney@SelectFlorida.org](mailto:Michael.Cooney@SelectFlorida.org)

**SelectFlorida**

201 Alhambra Circle, Suite 610  
Coral Gables, Florida 33134  
+1 (305) 808-3660