



Ted Elam

Principal – Development & Investments

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Experience

Ted Elam joined Foundry Commercial in 2017 and serves as a Deal Principal and Partner, leading sourcing, capitalization, and underwriting efforts for Foundry’s Development & Investments business in South Florida. Ted and his team have closed over \$600MM of acquisitions and dispositions in both office and industrial across South Florida and Texas including over \$400MM in industrial product in South Florida.

Prior to his role as Principal, he served in Foundry’s Deal Hub as an Associate where the team lead the underwriting and acquisition of over \$4.0B of office, industrial, healthcare, and retail assets since 2015. Ted began his career as a Financial Analyst at DISH Network and later developed a passion for real estate as a Business Intelligence Analyst at JLL.

Education & Accreditations

- MBA, Finance – Northwestern University’s Kellogg School of Management
- BS, Business and Enterprise Management – Wake Forest University

Community Involvement

- Board of Directors – Vice President, Commercial Industrial Association of South Florida (CIASF)
- Developing Leaders National Forum Member - NAIOP
- Journey Church