



**Business Development Board of Martin County, Inc.**  
**Quarterly Report**  
**Fall Quarter: October 1, 2023 – December 31, 2023**  
**For Release: January 29, 2024**

**EXECUTIVE SUMMARY**

**INTRODUCTION HIGHLIGHTS**

See Page 3

- Contract Reserve Amount
  - Martin County contributes over half of the income of the Business Development Board [BDB] and holds a Contract<sup>1</sup> governing the contributions. The Contract spells out certain conditions, including cash reserves.
  - Martin County is delaying the normal quarterly payment, due to BDB's cash balance.
  - BDB agrees that the actual cash balance is greater than the Contract Reserve Amount<sup>2</sup>.
  - BDB is evaluating the Contract Reserve Amount. The goal is to devise a calculation formula which meets the terms of the Contract and is agreeable to both parties in order to correctly identify the amount of overage, if any.
  - BDB is preparing to submit a list of proposals to Martin County for the use of the agreed upon overage.
- Format. Format for this report is revised to more directly correspond with the wording of the Contract, noting that the report itself is a requirement of the Contract. For the future, a system of performance measures which directly measure the work of the BDB is needed.
- Executive Director. The BDB appointed Dan Hudson to serve as Interim Executive Director.

**PART ONE FINANCIAL HIGHLIGHTS**

See Page 5

- Financial Summary
  - Actual cash balance at end of the quarter is \$328,057.
  - Income is below expectations due to delay in the Contract payment.
  - Although the income is behind schedule, there is sufficient cash to fund operations in the interim while the Contract Reserve Amount is reconciled with the Contract.

**PART TWO ACTIVITIES HIGHLIGHTS**

See Page 8

- Go Forward. The workshop in November set broad direction for BDB programming. Three areas of emphasis emerged: Expand and amplify the Pulse Program; focus and refine the Marketing Program; and focus and connect the resources for Workforce Development.
- Export University. Exporting was identified as an area of focus in earlier Pulse reports. With 56 attendees, it demonstrates how direct input from business operators guides programming.

---

<sup>1</sup> "Contract" refers to the contract between BDB and Martin County dated 10/1/2019.

<sup>2</sup> "Contract Reserve Amount" used herein refers to the cash reserve requirements of Paragraph 6.a. of the Contract.

- Client Relations. A core service of the BDB is prospect-client relations through direct outreach and marketing. Highlights of the last quarter include the Daher aviation expansion; a proposed new manufacturing facility code-named Project Hauser; a video showcasing Martin's strategic location on the I-95 Corridor; and Additec's need to expand to meet worldwide demand for their products.
- Corporate Council. The Council of major BDB investors held its second meeting in the fall. The Council is designed for casual conversation among business leadership at on-location settings.
- Business Awards. The time-honored Business Awards luncheon was a smashing success, setting a new record of over 300 in attendance.

## INTRODUCTION

**Contract Reserve Amount.** Martin County contributes over half of the income of the BDB and holds a Contract governing the contributions. Martin County is temporarily delaying the quarterly payment which was due to be paid in October 2023. This is done on the basis that the actual cash balance exceeds the Contract Reserve Amount. The Contract places certain stipulations regarding the amount of cash reserves maintained by the BDB. Paragraph 6.a. of the Contract describes “a cash reserve of no more than ninety (90) days of its total budget (including public and private dollars).” The Contract goes on to describe:

- Reporting requirements when the “cash reserve” is exceeded, and
- The need to prepare recommendations for the use of such cash.

The adopted budget of \$724,600, yields a calculation of \$181,150 for the Contract Reserve Amount. The actual cash balance as of December 31, 2023 is \$328,057. Comparing the two amounts suggests an overage of \$181,282. However, this may or may not be the intent of the contract.

- Goal: The goal is to have Martin County and the BDB in full agreement on a calculation methodology which meets the wording of the Contract.
- Discussion:
  - The first quarter ending actual cash balance is sufficient to sustain operations while a calculation methodology is developed and an agreement is reached.
  - The BDB acknowledges that the cash balance exceeds the Contract Reserve Amount.
  - The BDB is preparing a simple formula for calculating the Contract Reserve Amount.
  - The BDB is concurrently developing a list of prospective projects to allocate funding toward, once the amount of overage is agreed upon.
  - The BDB intends to solicit spending authorization from Martin County for the prospective projects.

**Format.** This report marks a significant departure in style and format from prior reports. It is intentionally designed to meet specific content requirements found in Paragraph 3.a of the Contract.

### ***“A Stronger Economy is Everyone's Business.”***

Following the BDB motto, the Quarterly Report should also inform all who are interested in a healthy business environment. Stakeholders and especially partners and investors are encouraged to give input into the revised format. Although the Contract controls the general format for the report, that does not mean it cannot serve other purposes also. The goal is to be useful to all investors.

The following steps are taken in revising the Quarterly Report:

- Evaluate and summarize Contract reporting requirements
- Evaluate and summarize Exhibit A of the Contract
- Compare with annual business plan
- Compare with past reports

Generally, the quarterly report takes on a tone and style more similar to a corporate quarterly earnings report, i.e., matter of fact and focused on maintaining investor interest; less publication style; less newsletter kinds of information; fewer graphics; fewer photos; then coupled with compact narrative addressing Contract specific activities.

Looking to future reports, there is a need to identify performance measures which directly monitor outcomes directly attributable to BDB programs. While broad economic indicators are important, they may or may not be under time control or influence of this agency.

**Executive Director.** Of special note, Joan Goodrich, Executive Director, tendered her resignation after nearly five years of tenure. Ms. Goodrich leaves a legacy of solid organization, with a high quality staff and a high quality of work products. Her last day was December 15, 2023. The Board of Directors appointed Dan Hudson, a veteran local administrator, to manage the program in the interim until a replacement is appointed. The Board intends to pause for a period time before beginning recruitment for a new Executive Director.

## PART ONE FINANCIAL REPORTS

All reports are prepared on an accrual basis, which means that monies recorded due to the BDB are included as income, for example, event sponsorship commitments. On the expense side, accrued liabilities are also reflected, for example, payroll liability. The following reports are included as of December 31, 2023:

1. **Balance Sheet.** All accounts are reconciled as of December 31, 2023. Bank statements are reviewed and reconciled by The Gelinis Group, the Board's independent third party accounting firm.
2. **Income Statement / Budget Versus Actual.** Please note the following comments:
  - a. Income is below budget expectations; Martin County contract income has not been received.
  - b. Events/Forums is above expectations due to Annual Business Awards held in December.
  - c. Payroll is above expectations due to payout of accrued vacation benefits to Joan Goodrich. Also, monies transferred out of Payroll to cover contractual obligations for Interim Executive Director.
3. **Line Item Detail.** This is a longer report and is included as **APPENDIX A**. The Contract describes the requirement for *"itemized receipts for all expenditures, including the purpose of each expenditure."* This report provides the reader with itemized transactions.
  - a. Each line item on the Income Statement has a corresponding listing of itemized transactions. The amount for each line item should match the total
  - b. Each transaction lists the date, the vendor's name [or customer name, if income], and the Memo field generally describes the purpose.
    - i. Transaction Type "Invoice" is accrued income, which has not been received.
    - ii. Transaction Type "Deposit" is actual income.
    - iii. Transaction Type "Check" is a purchase paid by check.
    - iv. Transaction Type "Expense" is a purchase paid by debit card. These will require attention in the future to better describe the specific purpose, rather than just the debit transaction information. The debit card is especially useful for recurring transactions, for example subscriptions. It is necessary for online purchases, for example amazon.com.
    - v. Transaction Type "Journal entry" is posted by the external accountant Gelinis Group.
  - c. It is also possible to produce actual copies of receipts, however, that is not recommended, as each receipt would become an additional page of data; at some point it becomes too much information to be useful to the typical reader. A better solution to work toward would be a secure login credential with view-only capability for use by selected persons.

[Financial reports follow]

## Business Development Board of Martin County

### Balance Sheet

As of December 31, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
BDB CHECKING ACCOUNT *0501 (0501)	154,939
PayPal	0
SEACOAST BUSINESS MONEY MARKET *8461 (8461)	113,465
Synovus-FCB	59,653
<b>Total Bank Accounts</b>	<b>\$328,057</b>
Accounts Receivable	
Accounts Receivable (A/R)	25,719
<b>Total Accounts Receivable</b>	<b>\$25,719</b>
Other Current Assets	
Prepaid Expenses	2,000
Undeposited Funds	0
<b>Total Other Current Assets</b>	<b>\$2,000</b>
<b>Total Current Assets</b>	<b>\$355,776</b>
Fixed Assets	
Accumulated Depreciation	(25,731)
Equipment	16,055
Furniture & Fixtures	9,675
<b>Total Fixed Assets</b>	<b>\$0</b>
<b>TOTAL ASSETS</b>	<b>\$355,776</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	0
Accounts Payable (A/P)	\$0
<b>Total Accounts Payable</b>	<b>\$0</b>
Other Current Liabilities	
Deferred Business Revenue	0
Payroll Liabilities	4,640
<b>Total Other Current Liabilities</b>	<b>\$4,640</b>
<b>Total Current Liabilities</b>	<b>\$4,640</b>
<b>Total Liabilities</b>	<b>\$4,640</b>
Equity	
Opening Balance Equity	0
Operating Reserve	59,515
Net Assets	431,649
Net Income	(140,028)
<b>Total Equity</b>	<b>\$351,136</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$355,776</b>

Actual Basis Monday, January 22, 2024 10:00 AM GMT-05:00

129

## Business Development Board of Martin County

### INCOME STATEMENT: Budget vs. Actuals

October - December, 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
County Income		112,500	(112,500)	
Event - Sponsorship Income	14,677	16,875	(2,198)	87.00 %
In-Kind Income		6,000	(6,000)	
Interest Earned	38	25	13	153.00 %
Investor Income	16,250	43,750	(27,500)	37.00 %
Program Fees		2,000	(2,000)	
<b>Total Income</b>	<b>\$30,966</b>	<b>\$181,150</b>	<b>\$ (150,184)</b>	<b>17.00 %</b>
<b>GROSS PROFIT</b>	<b>\$30,966</b>	<b>\$181,150</b>	<b>\$ (150,184)</b>	<b>17.00 %</b>
<b>Expenses</b>				
Bank Charges & Fees	167	250	(83)	67.00 %
Business Development Marketing	2,719	10,000	(7,281)	27.00 %
Computer Equipment - Software	376	1,000	(624)	38.00 %
Contingency		250	(250)	
Economic Development Services-Programs		2,500	(2,500)	
Events/Forums	977	12,500	(11,523)	8.00 %
2023 Business Awards Luncheon	33,946		33,946	
<b>Total Events/Forums</b>	<b>34,923</b>	<b>12,500</b>	<b>22,423</b>	<b>279.00 %</b>
In-Kind Services	0	6,000	(6,000)	0.00 %
Insurance	430	1,250	(820)	34.00 %
Memberships	1,482	2,500	(1,018)	59.00 %
Occupancy	5,224	7,500	(2,276)	70.00 %
Office/General Expenses	2,868	2,500	368	115.00 %
Outside Services	14,479	32,625	(18,146)	44.00 %
Payroll Expenses				
Employee Benefits	13,347		13,347	
Payroll Taxes	10,027		10,027	
Payroll Wages	79,202	92,750	(13,548)	85.00 %
<b>Total Payroll Expenses</b>	<b>102,577</b>	<b>92,750</b>	<b>9,827</b>	<b>111.00 %</b>
Postage and Postal Services	235	250	(15)	94.00 %
Printing & Binding		1,250	(1,250)	
Professional Development-Training	887	2,000	(1,113)	44.00 %
Subscriptions	2,183	2,750	(567)	79.00 %
Technology Communications	2,445	1,650	795	148.00 %
Travel & Entertainment		1,625	(1,625)	
<b>Total Expenses</b>	<b>\$170,994</b>	<b>\$181,150</b>	<b>\$ (10,156)</b>	<b>94.00 %</b>
<b>NET OPERATING INCOME</b>	<b>\$ (140,028)</b>	<b>\$0</b>	<b>\$ (140,028)</b>	<b>0%</b>
<b>NET INCOME</b>	<b>\$ (140,028)</b>	<b>\$0</b>	<b>\$ (140,028)</b>	<b>0%</b>

Monday, January 22, 2024 10:05 AM GMT-05:00

1/1

## PART TWO ACTIVITY REPORTS

**Go Forward.** The Board held a “Go Forward” Brainstorming Workshop in November to set direction for the coming years. Three areas of emphasis emerged from the public event: Expand and amplify the Pulse Program; focus and refine the Marketing Program; and focus and connect the resources for Workforce Development.

- **Pulse Program.** Pulse is viewed as a principal driver of BDB activities. Input from business owners is used to devise a budget and work plan. Several years of working the Pulse Program have given insight into what works and what doesn't. The BDB is proceeding with an ad hoc stakeholder focus group intent on standardizing the program. A final Pulse Report is planned for February.
- **Marketing.** BDB is scheduling a “mini-workshop” to continue this discussion. The immediate challenge is to further refine what is meant by “marketing.” For example, is it marketing particular properties or facilities to prospective business investors? Is it marketing the community as a whole as a desirable business location? Or is it all of the above? Further refinement of the marketing focus will guide future activities in this area.
- **Workforce Development.** Many or most of the tools needed are already in place. The challenge is in “connecting the dots” to get the right programs connected to the right employers.

**Export University.** The BDB hosted Export University 101 Conference in cooperation with the South Florida District Export Council, U.S. Commercial Service and with support from Flywire. The export event was held in the final days of September, but deserves mention again. Exporting was identified as an area of focus in earlier Pulse reports. The Export University provides training to existing local businesses in the areas of exporting basics, regulatory requirements, international banking and finance, and the practical aspects of managing international orders. With 56 participants, it demonstrates how direct input from business operators can guide BDB programming.

**Corporate Council.** Corporate Council is a quarterly meeting of major investors into the BDB programs [\$5,000 and above]. Launched in 2023, the fall meeting was hosted on location at Advanced Technologies Group Inc. [ATGI], located in the Innovation Hub area of south Stuart. The purpose is to bring together key economic stakeholders in a casual communication in a real world business environment.

**Economic Development Activities.** A core service of the BDB is prospect-client relations through direct outreach and marketing. A few highlights of fall quarter activities include:

- **Daher.** BDB worked with Daher to facilitate the proposed expansion of its Witham Field facility. Daher is a French aviation company intent upon building smaller aircraft at the Stuart location in addition to its role commercial jetliner production.
- **I-95 Corridor Video.** This is the third in a series of promotional videos. It focuses on the strategic location of Martin County with gateway opportunities between South Florida and points north.



- Project Hauser. This is a code name for a company seeking to locate a manufacturing facility. Martin is in competition with other locations. BDB is facilitating the identification of suitable properties through meetings with various commercial realtors, existing facilities, and key stakeholders.
- Additec. This is an existing international manufacturing firm seeking an expansion of 100,000 square feet. BDB is assisting in considering various options.

**Business Awards.** The annual Business Awards was a smashing success, setting a new attendance record. This long-standing tradition celebrates economic excellence in Martin County by recognizing the business operators who form the foundations of the local economy. Important to the success this year is the inauguration of a Host Committee to plan and coordinate the monumental details of this important event.

[End of Report – APPENDIX follows]

# Business Development Board of Martin County

## APPENDIX A - Line Item Detail

October - December, 2023

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	AMOUNT
<b>Ordinary Income/Expenses</b>					
<b>Income</b>					
<b>Event - Sponsorship Income</b>					
10/01/2023	Invoice	1103	Stuart/Martin Chamber of Commerce	2023 Martin County Business Awards - Bronze Sponsorship	1,000.00
10/02/2023	Invoice	1117	Treasure Coast Urgent Care	2023 Martin County Business Award - Bronze Sponsor	1,000.00
10/02/2023	Invoice	1116	Special Forces Restoration & Construction	2023 Martin County Business Awards - Patron Sponsor	500.00
10/04/2023	Invoice	1118	EW Consultants	2023 MC Biz Awards - Friday, December 8, 2023	1,000.00
10/04/2023	Invoice	1119	Debra Duvall	2023 MC Biz Awards - Friday, December 8, 2023	1,000.00
10/16/2023	Invoice	1120	Treasure Coast Chief Executive Officers	2023 Martin County Business Awards - Sponsor	1,000.00
10/24/2023	Invoice	1122	Willis Custom Yachts	2023 MC Business Awards	1,000.00
10/24/2023	Invoice	1123	Trusted Advisors - Treasure Coast	2023 Martin County Business Awards - Bronze Sponsor	1,000.00
10/27/2023	Invoice	1124	Indian Chamber of Commerce	2023 MC Business Awards - Bronze Sponsorship	1,000.00
10/30/2023	Invoice	1125	Blue Stream Fiber	2023 MC Business Awards - Silver Sponsor	2,500.00
11/02/2023	Invoice	1126	TCI Rood	2023 MC Business Awards - Bronze Sponsor	1,000.00
12/04/2023	Invoice	1130	Bank of America	2024 CRE Forum - Breakfast Contribution - Partial	120.00
12/04/2023	Invoice	1129	Bank of America	2024 CRE Forum - Breakfast Contribution - Partial	99.00
12/12/2023	Deposit		Eventbrite	Eventbrite, INC.,EDI PYMNTS,RMR* Eventbrite, INC.,EDI PYMNTS,RMR*IV*XXXXXXXX6050,7**2458	2,458.31
<b>Total for Event - Sponsorship Income</b>					<b>\$14,677.31</b>
<b>Interest Earned</b>					
10/31/2023	Deposit		Synovus Bank		7.60
10/31/2023	Deposit		Seacoast Bank	INTEREST PAID	5.15
11/30/2023	Deposit		Synovus Bank		7.35
11/30/2023	Deposit		Seacoast Bank	INTEREST PAID	5.33
12/29/2023	Deposit		Seacoast Bank	INTEREST PAID	5.24
12/31/2023	Deposit		Synovus Bank		7.60
<b>Total for Interest Earned</b>					<b>\$38.27</b>
<b>Investor Income</b>					
11/16/2023	Invoice	1121	City of Stuart	VIP Access to the BDBMC with 4 Named Representatives	10,000.00
11/27/2023	Invoice	1127	Martin County REALTORS of the Treasure Coast	Full Access to the BDBMC with 3 Named Representatives	0.00
11/27/2023	Invoice	1127	Martin County REALTORS of the Treasure Coast	Quarterly Payment 2 of 4 (\$5,000)	1,250.00
12/11/2023	Invoice	1131	Florida Power & Light	Full Access to the BDBMC with 3 Named Representatives	5,000.00
<b>Total for Investor Income</b>					<b>\$16,250.00</b>
<b>Total for Income</b>					<b>\$30,965.58</b>
<b>Expenses</b>					
<b>Bank Charges &amp; Fees</b>					
10/11/2023	Expense		Seacoast National Bank	ANALYSIS ACTIVITY, FOR 09/23, MAIN ANALYSIS ACTIVITY, FOR 09/23, MAINTENANCE FEE	51.95
11/13/2023	Expense		Seacoast National Bank	ANALYSIS ACTIVITY, FOR 10/23, MAIN ANALYSIS ACTIVITY, FOR 10/23, MAINTENANCE FEE	52.75
12/12/2023	Expense		Seacoast National Bank	ANALYSIS ACTIVITY, FOR 11/23, MAIN ANALYSIS ACTIVITY, FOR 11/23, MAINTENANCE FEE	52.21
12/22/2023	Deposit		Yardi	Yardi Penny Test, ACCTVERIFY, 2312 Yardi Penny Test, ACCTVERIFY, 231222, PREAMTHORIZED CREDI	(0.31)
12/29/2023	Expense		Seacoast National Bank	EXCESSIVE TRANS, SERVICE CHARGE	10.00
<b>Total for Bank Charges &amp; Fees</b>					<b>\$166.60</b>
<b>Business Development Marketing</b>					
10/12/2023	Expense		Panera Bread	PANERA BREAD 2027,91 O 772 678 7 PANERA BREAD 2027,91 O 772 678 7 FL,XXXXXXXXXXXX0338,1	54.92
11/06/2023	Expense		Panera Bread	PANERA BREAD 2027,91 O 772 678 7 PANERA BREAD 2027,91 O 772 678 7 FL,XXXXXXXXXXXX0338,1	39.31
11/08/2023	Expense		ECP Event Rentals and Design, Inc.	ECPEVENTRE RENTAL, ECPEVENTR FL, 4 ECPEVENTRE RENTAL, ECPEVENTR FL,XXXXXXXXXXXX0338,11-07-	352.49
11/08/2023	Expense		Canva Inc.	BAC1MQFZITI,CANVA* 03963-07824,7 BAC1MQFZITI,CANVA* 03963-07824,70 KENT DE,XXXXXXXX0119	119.99
11/09/2023	Expense		Panera Bread	PANERA BREAD 2027,91 O 772 678 7 PANERA BREAD 2027,91 O 772 678 7 FL,XXXXXXXXXXXX0338,1	21.82

# Business Development Board of Martin County

## APPENDIX A - Line Item Detail

October - December, 2023

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	AMOUNT
11/13/2023	Check	11329	Marine Industries Association of the Treasure Coast	Event Sponsorship Industry Economic Impact	1,500.00
11/22/2023	Check	11337	Dwight Crumpler	FB Boosting Fees	343.17
11/22/2023	Check	11336	Lynn Smith	Reimbursement - 2023 Awards Prize Patrol	11.18
11/29/2023	Expense		FreshCut Paper	SP FRESHCUT PAPER,HTTPSFRES MA,4 SP FRESHCUT PAPER,HTTPSFRES MA,XXXXXXXXXXXX0338,11-28-	115.95
11/30/2023	Expense		Panera Bread	PANERA BREAD 2027,91 O 772 678 7 PANERA BREAD 2027,91 O 772 678 7 FL,XXXXXXXXXXXX0338,1	124.62
12/14/2023	Expense		Panera Bread	PANERA BREAD 2027,91 O 772 678 7 PANERA BREAD 2027,91 O 772 678 7 FL,XXXXXXXXXXXX0338,1	35.18
<b>Total for Business Development Marketing</b>					<b>\$2,718.63</b>

# Business Development Board of Martin County

## APPENDIX A - Line Item Detail

October - December, 2023

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	AMOUNT
<b>Computer Equipment - Software</b>					
10/25/2023	Expense		Microsoft 365	999999999,NNT MSFT *<E0500PL,H8 XXXXXX9999,NNT MSFT *<E0500PL,H872 MSBILL.IN WA,480278	115.00
11/27/2023	Expense		Microsoft 365	999999999,NNT MSFT *<E0500PZ,80 XXXXXX9999,NNT MSFT *<E0500PZ,8060 MSBILL.IN WA,480278	115.00
12/26/2023	Expense		Microsoft 365	MSFT E0500QCZ0K,800 64276 WA,480 MSFT E0500QCZ0K,800 64276 WA,XXXXXXXXXXXX0338,12-25-23	145.67
<b>Total for Computer Equipment - Software</b>					<b>\$375.67</b>
<b>Events/Forums</b>					
10/11/2023	Check	11321	Indian River State College	Board Meeting Venue 10/11/23159	159.00
10/25/2023	Expense		Qgiv Association of Fundraising	QGV Association of,Fundr772 2604 QGV Association of,Fundr772 26047 FL,XXXXXXXXXXXX0338,	100.00
11/03/2023	Expense		Fresh Market	THE FRESH MARKET 1,37 STUART FL, THE FRESH MARKET 1,37 STUART FL,XXXXXXXXXXXX0338,11-02	27.95
11/06/2023	Check	11327	Indian River State College	Venue Fee - BDB Board Meeting	159.00
11/08/2023	Expense		Fresh Market	THE FRESH MARKET 1,37 STUART FL, THE FRESH MARKET 1,37 STUART FL,XXXXXXXXXXXX0338,11-07	18.97
11/27/2023	Check	11338	Indian River State College	BDB Go Forward Plan Board Workshop 11/29/23	238.50
11/30/2023	Check	11340	Inez van Ravenzwaaij		115.89
12/14/2023	Check	11341	Indian River State College	12/13/2023 BOD Meeting	157.50
<b>Total for Events/Forums</b>					<b>\$976.81</b>
<b>2023 Business Awards Luncheon</b>					
10/17/2023	Check	11323	FullHouse Entertainment	2023 Business Awards Event Music - Deposit	500.00
10/19/2023	Expense		College Hunks Hauling Junk	SQ *ACKMAN BROTHER,S LL PORT ST SQ *ACKMAN BROTHER,S LL PORT ST L FL,XXXXXXXXXXXX0338,	149.00
10/23/2023	Check	0215	Inez van Ravenzwaaij	Host Committee Prize Patrol	107.08
10/23/2023	Expense		Amazon	AMZN Mktp US TD1L4,2N91 Amzn com AMZN Mktp US TD1L4,2N91 Amzn com WA,XXXXXXXXXXXX0338,1	92.15
10/23/2023	Check	0214	Inez van Ravenzwaaij	Host Committee Prize Patrol	0.00
10/30/2023	Deposit		Inez van Ravenzwaaij		(42.00)
10/30/2023	Check	11331	Don Macintosh	2023 MC Business Awards Guest Gifts	1,500.00
11/14/2023	Expense		Amazon	AMZN Mktp US KX144,2A63 Amzn com AMZN Mktp US KX144,2A63 Amzn com WA,XXXXXXXXXXXX0338,1	127.67
11/15/2023	Expense		Amazon	AMZN Mktp US O26L3,7HL3 Amzn com AMZN Mktp US O26L3,7HL3 Amzn com WA,XXXXXXXXXXXX0338,1	946.54
11/15/2023	Expense		Amazon	AMZN Mktp US AW467,6K23 Amzn com AMZN Mktp US AW467,6K23 Amzn com WA,XXXXXXXXXXXX0338,1	1,138.67
11/15/2023	Expense		Amazon	AMZN Mktp US U26K7,9ON3 Amzn com AMZN Mktp US U26K7,9ON3 Amzn com WA,XXXXXXXXXXXX0338,1	129.30
11/15/2023	Check	11333	SM Kinane Corporation Minuteman Press of Stuart	2023 Bus Awards Attendee Gifts	2,743.94
11/30/2023	Check	0218	Inez van Ravenzwaaij	2023 Biz Awards	88.76
12/04/2023	Check	0224	Crown Trophy	Event Awards	1,218.36
12/04/2023	Check	0223	College Hunks Hauling Junk	BDB Pick Up from Venue to BDB	339.00
12/04/2023	Check	0220	Team IP	BDB Team Martin Jerseys	1,198.13
12/04/2023	Check	0222	College Hunks Hauling Junk	BDB Event Pick Up to Venue	318.00
12/04/2023	Check	0219	Harbour Bay Florist & Events	2023 Business Award Bouquets	143.78
12/04/2023	Check	0221	ECP Event Rentals and Design, Inc.	Pipe and Drape Stage Area	293.74
12/05/2023	Check	0225	All Access AVL, Inc.	Event Sound and AV Services	4,119.50
12/05/2023	Check	0226	Hutchinson Shores Resort & Spa	Event Meals and Overnight Stay - Awards Event	12,106.26
12/06/2023	Check	0227	Liz McKinley	Event Photography	375.00
12/14/2023	Check	0229	Treasure Coast Multimedia	Two Videos for Awards Event	1,200.00
12/14/2023	Check	0228	Geminye Design Group, Inc.	Program, Signage, Step & Repeat	5,153.06
12/31/2023	Journal Entry	GGADJ-1224		To move unearned rev. check for Business Award Luncheon	2,000.00
<b>Total for 2023 Business Awards Luncheon</b>					<b>\$35,945.94</b>
<b>Total for Events/Forums with sub-accounts</b>					<b>\$36,922.75</b>
<b>In-Kind Services</b>					
10/17/2023	Expense	1031223	McCarthy, Summers, Wood, Norman, Melby & Schultz, P.A.	Invoice# 151260	(900.00)
10/17/2023	Expense	1031223	McCarthy, Summers, Wood, Norman,	Invoice# 151260	900.00

# Business Development Board of Martin County

## APPENDIX A - Line Item Detail

October - December, 2023

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	AMOUNT
			Melby & Schultz, P.A.		
11/30/2023	Expense		McCarthy, Summers, Wood, Norman, Melby & Schultz, P.A.	Invoice# 151592	1,350.00
11/30/2023	Expense		McCarthy, Summers, Wood, Norman, Melby & Schultz, P.A.	Invoice# 151592	(1,350.00)
12/31/2023	Expense		McCarthy, Summers, Wood, Norman, Melby & Schultz, P.A.	Invoice# 151912	2,475.00
12/31/2023	Expense		McCarthy, Summers, Wood, Norman, Melby & Schultz, P.A.	Invoice# 151912	(2,475.00)
<b>Total for In-Kind Services</b>					<b>\$0.00</b>
Insurance					
11/06/2023	Check	11328	Acentria Insurance	BDB Crime Renewal/Hanover Ins. 11/1/2023-11/1/2024	430.19
<b>Total for Insurance</b>					<b>\$430.19</b>

# Business Development Board of Martin County

## APPENDIX A - Line Item Detail

October - December, 2023

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	AMOUNT
<b>Memberships</b>					
11/22/2023	Check	11334	NAIOP, Inc.	Commercial Real Estate Development Association	777.00
12/14/2023	Check	11342	Stuart Martin Chamber of Commerce	Chamber Renewal Dues	505.00
12/14/2023	Check	11343	Indiantown Chamber of Commerce	Chamber Membership Dues	200.00
<b>Total for Memberships</b>					<b>\$1,482.00</b>
<b>Occupancy</b>					
10/17/2023	Check	11325	Coverall North America, Inc.	Commercial Office Cleaning	276.90
10/23/2023	Check	0216	Northern-Collins Corporation	Commercial Lease	2,032.95
10/26/2023	Expense		FPL	FPL DIRECT DEBIT,ELEC PYMT,22072 FPL DIRECT DEBIT,ELEC PYMT,220726,PREAUTHORIZED WD	115.12
11/15/2023	Check	11332	Coverall North America, Inc.	Commercial Office Cleaning	276.90
11/22/2023	Check	0217	Northern-Collins Corporation	Commercial Office Lease - December 2023	2,013.77
11/22/2023	Check	11335	Northern-Collins Corporation	Commercial Lease - December 2023	0.00
11/28/2023	Expense		FPL	FPL DIRECT DEBIT,ELEC PYMT,22072 FPL DIRECT DEBIT,ELEC PYMT,220726,PREAUTHORIZED WD	116.61
12/14/2023	Check	11344	Coverall North America, Inc.	Commercial Office Cleaning	276.90
12/26/2023	Expense		FPL	FPL DIRECT DEBIT,ELEC PYMT,22072 FPL DIRECT DEBIT,ELEC PYMT,220726,PREAUTHORIZED WD	114.90
<b>Total for Occupancy</b>					<b>\$5,224.05</b>
<b>Office/General Expenses</b>					
10/17/2023	Expense		Wells Fargo	WELLS FARGO BANK,EFT DEBIT,22082 WELLS FARGO BANK,EFT DEBIT,220825,000000011570681,PREA	390.03
10/19/2023	Expense		Cube Smart	CUBESMART 484,877 27907 FL,48027 CUBESMART 484,877 27907 FL,XXXXXXXXXXXX0338,10-18-23,C	127.48
10/23/2023	Expense		Amazon	AMAZON COM TD4W883,12 SEATTLE WA AMAZON COM TD4W883,12 SEATTLE WA,XXXXXXXXXXXX0338,10-2	94.56
11/16/2023	Expense		Wells Fargo	WELLS FARGO BANK,EFT DEBIT,23111 WELLS FARGO BANK,EFT DEBIT,231116,XXXXXXXX4425569,PREA WELLS FARGO BANK,EFT DEBIT,22082 WELLS FARGO BANK,EFT DEBIT,220825,000000011570681,PREA	390.03
11/20/2023	Expense		Cube Smart	CUBESMART 484,877 27907 FL,48027 CUBESMART 484,877 27907 FL,XXXXXXXXXXXX0338,11-18-23,C	127.48
11/20/2023	Expense		Amazon	AMZN Mktp US AN7KO,76E3 Amzn com AMZN Mktp US AN7KO,76E3 Amzn com WA,XXXXXXXXXXXX0338,1	171.97
11/30/2023	Expense		Office Depot	OFFICE DEPOT 151,STUART FL,48027 OFFICE DEPOT 151,STUART FL,XXXXXXXXXXXX0338,11-28-23,C	268.54
12/01/2023	Expense		Amazon	AMZN Mktp US 370N7,4FR3 Amzn com AMZN Mktp US 370N7,4FR3 Amzn com WA,XXXXXXXXXXXX0338,1	63.88
12/01/2023	Expense		Castronovo Chocolate	SQ CASTRONOVO CHO,COLATEStuart F SQ CASTRONOVO CHO,COLATEStuart FL,XXXXXXXXXXXX0338,11-	204.48
12/06/2023	Expense		Amazon	AMZN Mktp US KQ5CE,7D33 Amzn com AMZN Mktp US KQ5CE,7D33 Amzn com WA,XXXXXXXXXXXX0338,1	85.22
12/08/2023	Expense		Old Time Pottery	OLD TIME POTTERY 0,054 772 67878 OLD TIME POTTERY 0,054 772 67878 FL,XXXXXXXXXXXX0338,1	38.28
12/08/2023	Expense		Home Depot	THE HOME DEPOT 63,14 STUART FL,4 THE HOME DEPOT 63,14 STUART FL,XXXXXXXXXXXX0338,12-06-	72.91
12/11/2023	Expense		Office Depot	OFFICE DEPOT 151,STUART FL,48027 OFFICE DEPOT 151,STUART FL,XXXXXXXXXXXX0338,12-07-23,C	36.95
12/15/2023	Expense		Harbour Bay Florist & Events	TLF HARBOUR BAY FL,ORIST 772 283 TLF HARBOUR BAY FL,ORIST 772 28300 FL,XXXXXXXXXXXX0338	63.90
12/18/2023	Expense		Intuit/Quickbooks Online	INTUIT *,CHECKS / F,231218,PREAU INTUIT *,CHECKS / F,231218,PREAUTHORIZED WD	215.00
12/18/2023	Expense		Wells Fargo	WELLS FARGO BANK,EFT DEBIT,23121 WELLS FARGO BANK,EFT DEBIT,231218,XXXXXXXX4620297,PREA WELLS FARGO BANK,EFT DEBIT,22082 WELLS FARGO BANK,EFT DEBIT,220825,000000011570681,PREA	390.03
12/19/2023	Expense		Cube Smart	CUBESMART 484,877 27907 FL,48027 CUBESMART 484,877 27907 FL,XXXXXXXXXXXX0338,12-18-23,C	127.48
<b>Total for Office/General Expenses</b>					<b>\$2,868.22</b>

# Business Development Board of Martin County

## APPENDIX A - Line Item Detail

October - December, 2023

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	AMOUNT
<b>Outside Services</b>					
10/06/2023	Expense		ADP	ADP PAYROLL FEES,ADP FEES,231006 ADP PAYROLL FEES,ADP FEES,231006,XXXXXXXX7737,PREAUTHO	63.31
10/17/2023	Check	11322	Dwight Crumpler	PR & Communications - September 2023	3,000.00
10/20/2023	Expense		ADP	ADP PAYROLL FEES,ADP FEES,231020 ADP PAYROLL FEES,ADP FEES,231020,XXXXXXXX6784,PREAUTHO	63.31
10/23/2023	Expense		The Gelinas Group, LLC	THE GELINAS GROU,SALE,220822,PRE THE GELINAS GROU,SALE,220822,PREAUTHORIZED WD	325.00
11/03/2023	Expense		ADP	ADP PAYROLL FEES,ADP FEES,231103 ADP PAYROLL FEES,ADP FEES,231103,XXXXXXXX1383,PREAUTHO	63.31
11/17/2023	Expense		ADP	ADP PAYROLL FEES,ADP FEES,231117 ADP PAYROLL FEES,ADP FEES,231117,XXXXXXXX2202,PREAUTHO	63.31
11/22/2023	Expense		The Gelinas Group, LLC	THE GELINAS GROU,SALE,220822,PRE THE GELINAS GROU,SALE,220822,PREAUTHORIZED WD	325.00
11/22/2023	Check	11337	Dwight Crumpler	PR & Communications	3,000.00
12/01/2023	Expense		ADP	ADP PAYROLL FEES,ADP FEES,231201 ADP PAYROLL FEES,ADP FEES,231201,XXXXXXXX7491,PREAUTHO	63.31
12/14/2023	Check	11345	Dwight Crumpler	PR & Communications	3,000.00
12/14/2023	Check	11345	Dwight Crumpler	BDB Board Workshop Facilitation	4,000.00
12/15/2023	Expense		ADP	ADP PAYROLL FEES,ADP FEES,231215 ADP PAYROLL FEES,ADP FEES,231215,XXXXXXXX1747,PREAUTHO	63.31
12/22/2023	Expense		The Gelinas Group, LLC	THE GELINAS GROU,SALE,220822,PRE THE GELINAS GROU,SALE,220822,PREAUTHORIZED WD	325.00
12/22/2023	Expense		ADP	ADP PAYROLL FEES,ADP FEES,231222 ADP PAYROLL FEES,ADP FEES,231222,XXXXXXXX8031,PREAUTHO	60.90
12/29/2023	Expense		ADP	ADP PAYROLL FEES,ADP FEES,231229 ADP PAYROLL FEES,ADP FEES,231229,XXXXXXXX7072,PREAUTHO	63.31
<b>Total for Outside Services</b>					<b>\$14,479.07</b>

# Business Development Board of Martin County

## APPENDIX A - Line Item Detail

October - December, 2023

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	AMOUNT
<b>Payroll Expenses</b>					
<b>Employee Benefits</b>					
10/02/2023	Expense		Blue Cross Blue Shield of Florida	BLUECROSSFLORIDA,PREMIUM,231002, BLUECROSSFLORIDA,PREMIUM,231002,P,PREAUTHORIZED WD	7,430.01
10/02/2023	Expense		Guardian Benefits	THE GUARDIAN,AUG GP INS,220801,P THE GUARDIAN,AUG GP INS,220801,P,PREAUTHORIZED WD	368.55
10/17/2023	Check	11324	Northwestern Mutual	Simple IRA - LAS	314.00
10/25/2023	Check	11330	Northwestern Mutual	Simply IRA - LAS	314.00
10/31/2023	Journal Entry	GGPRJE-1023		Medical liabilities	(2,376.68)
10/31/2023	Journal Entry	GGPRJE-1023		SIMPLE IRA liabilities (employee contri. plus employer match)	(319.49)
10/31/2023	Journal Entry	GGPRJE-1023		SIMPLE IRA match	122.61
11/01/2023	Expense		Guardian Benefits	THE GUARDIAN,AUG GP INS,220801,P THE GUARDIAN,AUG GP INS,220801,P,PREAUTHORIZED WD	368.55
11/01/2023	Expense		Blue Cross Blue Shield of Florida	BLUECROSSFLORIDA,PREMIUM,231101, BLUECROSSFLORIDA,PREMIUM,231101,P,PREAUTHORIZED WD	6,066.93
11/30/2023	Check	11339	Northwestern Mutual	Simple IRA - LAS Monthly	314.00
11/30/2023	Journal Entry	GGPRJE-1024		Medical liabilities	(2,376.68)
11/30/2023	Journal Entry	GGPRJE-1024		SIMPLE IRA liabilities (employee contri. plus employer match)	(323.94)
11/30/2023	Journal Entry	GGPRJE-1024		SIMPLE IRA match	0.00
12/01/2023	Expense		Blue Cross Blue Shield of Florida	BLUECROSSFLORIDA,PREMIUM,231201, BLUECROSSFLORIDA,PREMIUM,231201,P,PREAUTHORIZED WD	6,066.93
12/01/2023	Expense		Guardian Benefits	THE GUARDIAN,AUG GP INS,220801,P THE GUARDIAN,AUG GP INS,220801,P,PREAUTHORIZED WD	368.55
12/31/2023	Journal Entry	GGPRJE-1223		Medical liabilities	(2,668.17)
12/31/2023	Journal Entry	GGPRJE-1223		SIMPLE IRA match	0.00
12/31/2023	Journal Entry	GGPRJE-1223		SIMPLE IRA liabilities (employee contri. plus employer match)	(321.68)
<b>Total for Employee Benefits</b>					<b>\$13,347.49</b>
<b>Payroll Taxes</b>					
10/13/2023	Expense		Internal Revenue Service	IRS,USATAXPYMT,231013,2703686425 IRS,USATAXPYMT,231013,270368642561068,PREAUTHORIZED WD	3,716.52
10/31/2023	Journal Entry	GGPRJE-1023		Employer taxes	1,957.52
11/30/2023	Journal Entry	GGPRJE-1024		Employer taxes	2,095.93
12/31/2023	Journal Entry	GGPRJE-1223		Employer taxes	2,257.32
<b>Total for Payroll Taxes</b>					<b>\$10,027.29</b>
<b>Payroll Wages</b>					
10/31/2023	Journal Entry	GGPRJE-1023		Gross wages	25,588.70
11/30/2023	Journal Entry	GGPRJE-1024		Gross wages	25,736.99
12/31/2023	Journal Entry	GGPRJE-1223		Gross wages	27,876.23
<b>Total for Payroll Wages</b>					<b>\$79,201.92</b>
<b>Total for Payroll Expenses</b>					<b>\$102,576.70</b>
<b>Postage and Postal Services</b>					
10/02/2023	Expense		Stamps .com	USPS STAMPS ENDICI,A 888 434 0 D USPS STAMPS ENDICI,A 888 434 0 DC,XXXXXXXXXXXX0338,09-	100.00



# Business Development Board of Martin County

## APPENDIX A - Line Item Detail

October - December, 2023

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	AMOUNT
10/12/2023	Expense		Stamps .com	STAMPS COM,855 608 2 TX,48027800 STAMPS COM,855 608 2 TX,XXXXXXXXXXXX0338,10-11-23,CHEC	19.99
10/24/2023	Expense		Stamps .com	USPS STAMPS ENDICI,A 888 434 0 D USPS STAMPS ENDICI,A 888 434 0 DC,XXXXXXXXXXXX0338,10-	25.00
10/25/2023	Expense		Stamps .com	USPS STAMPS ENDICI,A 888 434 0 D USPS STAMPS ENDICI,A 888 434 0 DC,XXXXXXXXXXXX0338,10-	50.00
11/13/2023	Expense		Stamps .com	STAMPS COM,855 608 2 TX,48027800 STAMPS COM,855 608 2 TX,XXXXXXXXXXXX0338,11-11-23,CHEC	19.99
12/12/2023	Expense		Stamps .com	STAMPS COM,855 608 2 TX,48027800 STAMPS COM,855 608 2 TX,XXXXXXXXXXXX0338,12-11-23,CHEC	19.99
<b>Total for Postage and Postal Services</b>					<b>\$234.97</b>
Professional Development-Training					
11/30/2023	Check	11340	Inez van Ravenzwaaij		887.01
<b>Total for Professional Development-Training</b>					<b>\$887.01</b>
Subscriptions					
10/02/2023	Expense		Hubspot	Hubspot Inc,888 48277 MA,4802780 Hubspot Inc,888 48277 MA,XXXXXXXXXXXX0338,10-01-23,CHE	100.00
10/02/2023	Expense		Adobe Systems Inc.	ADOBE ACROPRO SU,BS 408 536 6 CA ADOBE ACROPRO SU,BS 408 536 6 CA,XXXXXXXXXXXX0338,10-0	19.99
10/03/2023	Expense		CoStar Group, Inc.	COSTAR,BT0705,220706,00000018025 COSTAR,BT0705,220706,000000180251542,PREAUTHORIZED WD	519.75
10/13/2023	Expense		Constant Contact, Inc	CONSTANTCONTACT,8552295506,22081 CONSTANTCONTACT,8552295506,220815,PREAUTHORIZED WD	52.00
10/17/2023	Check	11326	Treasure Coast Digital	Monthly Digital Service - #010818842	9.99
10/25/2023	Expense		Treasure Coast Builders Association	TREASURE COAST BUI,LDERS 772 336 TREASURE COAST BUI,LDERS 772 33682 FL,XXXXXXXXXXXX0338	20.00
10/30/2023	Expense		Adobe Systems Inc.	ADOBE INC,408 536 6 CA,480278000 ADOBE INC,408 536 6 CA,XXXXXXXXXXXX0338,10-28-23,CHECK	19.99
10/31/2023	Expense		CoStar Group, Inc.	COSTAR,BT0705,220706,00000018025 COSTAR,BT0705,220706,000000180251542,PREAUTHORIZED WD	519.75
10/31/2023	Expense		Hubspot	Hubspot Inc,888 48277 MA,4802780 Hubspot Inc,888 48277 MA,XXXXXXXXXXXX0338,10-31-23,CHE	100.00
11/02/2023	Expense		Adobe Systems Inc.	ADOBE INC,408 536 6 CA,480278000 ADOBE INC,408 536 6 CA,XXXXXXXXXXXX0338,11-01-23,CHECK	19.99
11/13/2023	Expense		Constant Contact, Inc	CONSTANTCONTACT,8552295506,23111 CONSTANTCONTACT,XXXXXX5506,231113,PREAUTHORIZED WD CONSTANTCONTACT,8552295506,22081 CONSTANTCONTACT,8552295506,220815,PREAUTHORIZED WD	45.00

# Business Development Board of Martin County

## APPENDIX A - Line Item Detail

October - December, 2023

DATE	TRANSACTION TYPE	NUM NAME	MEMO/DESCRIPTION	AMOUNT
11/17/2023	Expense	Gannett Newspapers	GAN NEWSPAPERSUBSC,RIPT 888 426 GAN NEWSPAPERSUBSC,RIPT 888 426 0 IN,XXXXXXXXXXXX0338,	9.99
11/29/2023	Expense	Adobe Systems Inc.	ADOBE ACROPRO SU,BS 408 536 6 CA ADOBE ACROPRO SU,BS 408 536 6 CA,XXXXXXXXXXXX0338,11-2	19.99
11/29/2023	Expense	CoStar Group, Inc.	COSTAR,BT0705,220706,00000018025 COSTAR,BT0705,220706,000000180251542,PREAUTHORIZED WD	519.75
12/01/2023	Expense	Hubspot	Hubspot Inc,888 48277 MA,4802780 Hubspot Inc,888 48277 MA,XXXXXXXXXXXX0338,12-01-23,CHE	100.00
12/04/2023	Expense	Adobe Systems Inc.	ADOBE ACROPRO SU,BS 408 536 6 CA ADOBE ACROPRO SU,BS 408 536 6 CA,XXXXXXXXXXXX0338,12-0	19.99
12/08/2023	Expense	GoDaddy	GO DADDY,WEB ORDER,231208,215422 GO DADDY,WEB ORDER,231208,XXXXXX5157,PREAUTHORIZED WD	22.17
12/13/2023	Expense	Constant Contact, Inc	CONSTANTCONTACT,XXXXXX5506,23121 CONSTANTCONTACT,XXXXXX5506,231213,PREAUTHORIZED WD CONSTANTCONTACT,8552295506,22081 CONSTANTCONTACT,8552295506,220815,PREAUTHORIZED WD	45.00
12/29/2023	Expense	Adobe Systems Inc.	ADOBE ACROPRO SU,BS 408 536 6 CA ADOBE ACROPRO SU,BS 408 536 6 CA,XXXXXXXXXXXX0338,12-2	19.99
<b>Total for Subscriptions</b>				<b>\$2,183.34</b>
<b>Technology Communications</b>				
10/10/2023	Expense	AT&T	ATT,Payment,231008,PREAUTHORIZED ATT,Payment,231008,PREAUTHORIZED WD	261.92
10/26/2023	Expense	ITS Fiber (dba Blue Stream Fiber)	ITS FIBER LLC,772 597 3 FL,48027 ITS FIBER LLC,772 597 3 FL,XXXXXXXXXXXX0338,07-28-22,C	827.63
11/08/2023	Expense	AT&T	ATT,Payment,231108,PREAUTHORIZED ATT,Payment,231108,PREAUTHORIZED WD	263.80
12/01/2023	Expense	ITS Fiber (dba Blue Stream Fiber)	ITS FIBER LLC,772 597 3 FL,48027 ITS FIBER LLC,772 597 3 FL,XXXXXXXXXXXX0338,07-28-22,C	827.63
12/08/2023	Expense	AT&T	ATT,Payment,231208,PREAUTHORIZED ATT,Payment,231208,PREAUTHORIZED WD	263.80
<b>Total for Technology Communications</b>				<b>\$2,444.78</b>
<b>Total for Expenses</b>				<b>\$172,993.98</b>
<b>Net Income</b>				<b>\$ (142,028.40)</b>