



Executive Committee Meeting, Wednesday, December 4, 2024 - 8:30 – 9:00 am
Children's Services Council of Martin County, 101 SE Central Pkwy, Stuart, FL 34994

Board of Directors Meeting, Wednesday, December 4, 2024 - 9:00 - 10:30 am
Children's Services Council of Martin County, 101 SE Central Pkwy, Stuart, FL 34994

1. 8:30 am **Call to Order and Roll Call**
 - a. Susan Rabinowitz – President of the Board, BDBMC
2. 8:31 am **Comments**
 - a. Public
 - b. BDBMC Partners
 - i. Jill Marasa – Director of Development, Ashley Capital
3. 8:33 am **Approvals**
 - a. Meeting Minutes
 - i. November 13, 2024, Board of Directors Meeting
 - b. Financials
 - i. None
4. 8:35 am **Executive Committee Meetings - Change of Day & Time**
 - a. Continued Discussion
5. 8:40 am **Reports & Presentations**
 - a. Business Update – Kevin Crowder, BusinessFlare
 - b. Annual Awards Update – Inez van Ravenzwaaij, BDBMC
6. 8:45 am **Board Member Items & Discussions**
7. 8:50 am **BDB Philosophy Workshop (Vision, Mission, Priorities & Goals)**
 - a. All
8. 8:55 am **Executive Director Comments**
 - a. William Corbin – Executive Director, BDBMC
9. 9:00 am **Adjournment**

Upcoming Meetings & Events

Martin County Business Awards | Friday, December 13, 2024 – 11:30 – 1:00 pm

Executive Committee Meeting | Friday, January 17, 2025, 8:30 – 10:30 am

Board of Directors Meeting | Wednesday, January 22, 2025, 8:30 – 10:30 am

A Stronger Economy Is Everyone's Business.



Executive Board Meeting Minutes

Friday, November 8, 2024

Children's Services Council of Martin County, 101 SE Central Pkwy, Stuart, FL 34994

Present: Susan Rabinowitz, Eric Kiehn, Dan Romence, Lauren Abbott, Ken Norman (Counsel)

Absent: David Rosendahl

Staff: Inez van Ravenzwaaij (Director, Programs & Partnerships), Brittany Truong (Office Administrator)

- 1. Call to Order, Pledge of Allegiance and Roll Call:** Susan Rabinowitz called the meeting to order at 8:30 AM. A quorum was established by roll call.
- 2. Comments**
 - a. Public Comments:** None
 - b. Partner:** None
- 3.** No motions or recommendations. The Executive Committee broadly discussed to bring the next full board meeting the cadence of future meeting, performance measures and goals for 2025 Board members and the organization.
- 4. Adjourn:** 9:20 AM



To: President & Members, Executive Committee, Board of Directors
From: Inez van Ravenzwaaij, Director, Programs & Partnerships
Subject: 2024 Business Awards Event
Date: Executive Committee Meeting – December 4
Board of Directors Meeting – December 4

SUMMARY: Final approach 2024 Martin County Business Awards, Friday, December 13, 2024, at Hutchinson Shores Resort & Spa.

REVENUE & EXPENSES:

- 2024 Sponsor & ticket sales \$46,900 (2023 \$37,000)
 - 102% to sponsor goal (sponsor sales closed)
 - 33% to ticket goal (limited number of tickets remain)
 - 14 new sponsors (2 in-kind)
- Estimated event expenses \$41,000 (based on 350 attendees)
- “Profit” will go towards 2025 workshop and event programming

PROGRAM:

11:00 am – winner, presenter and committee photos

11:30 am – registration and networking

12:00 pm – program starts

Welcome – Emcee, Tania Rogers, WPTV

Bank of America, Susan Rabinowitz

BDBMC, William T. Corbin

Award presenters – 2023 award winners and sponsors

Award Presentations –

- Company to Watch – Grind Hard Ammo
- Newcomer of the Year – TrenchBadger
- Youth Entrepreneur of the Year – Parker Smith, Smith Marine Services
- Entrepreneur of the Year – Peter Morello Sr. CIS Security Solutions

Lunch service

Award presentations cont. -

- Manufacturer of the Year – Value Tool & Engineering
- Headquarters of the Year – Paradise Air Fresh
- Business Excellence – Pursuit Aerospace

Charlene Hoag Leadership Award

Closing remarks – William T. Corbin

RECOMMENDATION: Update only; no recommendation is currently required.