



Martin County Industrial Development Authority Performance Measures/Standards & Annual Reporting Form

October 1, 2024 – September 30, 2025

The Martin County Industrial Development Authority was created to help foster economic development projects, primarily through offering low-interest tax-exempt loans to qualifying projects.

Goal 1: Identification of potential projects to finance

Objective: Identify at least 3 potential projects each fiscal year.

Measurement: Number of project leads identified.

Standard: Minimum of 3 project leads identified each fiscal year.

Achieved?:

Yes ____ No ____

Goal 2: Execution of bond financing deals

Objective: Facilitate and complete at least 2 bond deals every 4 years.

Measurement: Number of completed bond deals.

Standard: Minimum of 2 bond deals over a 4-year time period.

Achieved?:

Yes ____ No ____



Goal 3: Consistent revenue generation

Objective: Develop a revenue stream via facilitation of loan issuances.

Measurement: Amount of income received from bond fees and interest.

Standard: Average of 0.5% in fees, per \$100,000 of loan issuances.

Achieved?:

Yes ____ No ____

Signature (Chair): _____ Date: _____

Printed Name: _____

Martin County Industrial Development Authority